

Message Text

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61/12

ACTION EB-11

INFO OCT-01 AF-10 ARA-16 EUR-25 EA-11 NEA-10 IO-13 ISO-00

CIAE-00 DODE-00 NSAE-00 NSCE-00 SSO-00 USIE-00 INRE-00

AGR-20 CEA-02 COME-00 FRB-02 H-03 INR-10 INT-08 L-03

LAB-06 NSC-10 PA-03 RSC-01 AID-20 CIEP-02 SS-15

STR-08 TAR-02 TRSE-00 PRS-01 SPC-03 OMB-01 DRC-01

OPR-02 /220 W

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O 140650Z SEP 73

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC IMMEDIATE 6762

INFO CINCPAC IMMEDIATE

AMEMBASSY BUENOS AIRES

AMEMBASSY CANABERRA

AMEMBASSY VIENNA

AMEMBASSY DACCA

AMEMBASSY BRIDGETOWN

AMEMBASSY BRUSSELS

AMEMBASSY BRASILIA

AMEMBASSY RANGOON

AMEMBASSY BUJUMBURA

AMEMBASSY YAOUNDE

AMEMBASSY OTTAWA

AMEMBASSY BANGUI

AMEMBASSY FOR LAMY

AMEMBASSY SANTIAGO

AMEMBASSY NICOSIA

AMEMBASSY PRAGUE

AMEMBASSY COTONOU

AMEMBASSY COPENHAGEN

AMEMBASSY SANTO DOMINGO

USINT CAIRO

AMEMBASSY HELSINKI

AMEMBASSY PARIS

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AMEMBASSY LIBREVILLE

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NAKU ALOFA
AMEMBASSY SANAA
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INFO USMISSION GENEVA
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LIMITED OFFICIAL USE SECTION 1 OF 2 TOKYO 11885

C O R R E C T E D C O P Y

CINCPAC PASS MISS BRAZEAL WITH SHULTZ PARTY AT KUILIMA

BEGIN SUMMARY

1. HIGHLY SUCCESSFUL MINISTERIAL CONCLUDED SEPTEMBER 14
WITH ADOPTION QUOTE TOKYO DECLARATION END QUOTE FORMALLY
OPENING MULTILATERAL TRADE NEGOTIATIONS AND ESTABLISHING
TRADE NEGOTIATION COMMITTEE (TNC). AGREED CHAIRMAN'S
SUMMING UP CALLS FOR TNC TO BEGIN WORK OCTOBER 24. DECLARATION
UNCHANGED FROM GENEVA VERSION (REFTEL) EXCEPT FOR NEW LANGUAGE

ON TRADE/MONETARY LINK WORKED OUT BY US WITH SOAMES, GUNDELACH,
AND ULTIMATELY GISCARD D'ESTAING AND FOR LANGUAGE ON
TREATMENT OF LESS DEVELOPED LDC'S. (LATIN AMERICANS
IN END ACCEPTED AFRICANS' PROPOSAL.) PRESENCE OF KEY
TRADE MINISTERS AND OFFICIALS PERMITTED USEFUL
CORRIDOR DISCUSSIONS ON CONDUCT T ,3&958-589, :9.8,&
.9,5# , AS WELL AS PROVIDING OCCASION FOR U.S. TO PRESS
VIEWS ON EC ON 24:6 NEGOTIATIONS. END SUMMARY

2. METTING REVEALED GENERAL DESIRE COMMENCE NEW
ROUND OF NEGOTIATIONS, DESCRIBED NOW BY MANY DELEGATES
AS THE TOKYO ROUND. CONSENSUS EMERGED THAT ALL TYPES
OF BARRIERS AND ALL PRODUCTS SHOULD BE DEALT WITH AS
SOON AS POSSIBLE WITH CONCLU
ON OF NEGOTIATIONS BY
END OF 1975. THERE WAS AGREEMENT THAT WORK COULD BE
BEGUN IN OCTOBER BUT MANY OBLIQUELY NOTED IMPORTANCE
EARLY U.S. LEGISLATIVE MANDATE TO PERMIT PRODUCT BY
PRODUCT STAGE OF BARGAINING IN 1974. SOME (FRANCE IN
PARTICULAR) ALSO INDICATED EXPECTATION NEGOTIATION
MIGHT NEED TO GO ON FOR FEW MONTHS BEYOND 1975.
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LDC'S MADE PREDICTABLE REQUESTS FOR SPECIAL TREATMENT,
NON-RECIPROCITY, ETC. SUCH AS CONTAINED RECENT CECLED
DECLARATION AND WHILE SOME EXPRESSED DISCONTENT WITH
DECLARATION, NONE ACTUALLY ATTEMPTED TO AMEND IT.
ONE OF LDC INTERVENTIONS WAS MODERATE, AND THEIR
GENERAL ATTITUDE WAS THAT THEY STOOD BY THEIR CLAIMS
BUT WOULD WAIT UNTIL ACTUAL NEGOTIATIONS TO PRESS THEM.
CONCERNING ISSUE OF UNCTAD SECRETARIAT PARTICIPATION IN TNC, IT
WAS AGREED GATT SECGEN WOULD KEEP UNCTAD SECGEN INFORMED AND
TNC COULD INVITE UNCTAD TO SOME TNC MEETINGS.
MEETING REVEALED LITTLE NEW ON PART OF DC'S CONCERNING
ATTITUDES TOWARD NEGOTIATING TECHNIQUES. PREDICTABLY
MANY EC COUNTRIES SPOKE IN FAVOR OF TARIFF
HARMONIZATION APPROACH. NOTABLE FEATURE WAS LARGE
NUMBER OF DC'S THAT EXPRESSLY CALLED FOR AMENDMENT
AND IMPROVEMENT OF GATT SAFEGUARD PROVISIONS.

3. SECRETARY SHULTZ' OPENING STATEMENT PREVIOUSLY
TRANSMITTED. SIGNIFICANT COMMENTS SOME OTHER
MINISTERS OF KEY TRADING NATIONS AS FOLLOWS:

4. JAPAN'S ROLE AS HOST NATION UNDERLINED IMPORTANCE
IT ATTACHES TO NEGOTIATIONS. PRIME MINISTER TANAKA
OPENED INITIAL MEETING A
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LIMITED OFFICIAL USE SECTION 2 OF 2 TOKYO 11885

TRADE AND MONETARY SPHERES IMPORTANT BUT MINISTERS
IN EACH FIELD SHOULD NOT SPEND TOO MUCH TIME LOOKING
OVER SHOULDERS TO SEE WHAT COUNTERPARTS IN OTHER
FIELD DOING. ITALY (MATTEOTTI) INDICATED POSITIVE
ATTITUDE TOWARD NEW ROUND BUT STATED PREREQUISITE
FOR TARIFF REDUCTION SHOULD BE CONDITIONS NECESSARY
FOR FAIRER TRADE. NOTED THAT COMMODITY SHORTAGES
RAISED NEW PROBLEM, AND SUGGESTED THIS TOPIC SHOULD
BE INCLUDED IN MTN TO ACHIEVE INTERNATIONALLY CONCERTED
DISCIPLINE IN EXPORT CONTROLS. ALSO CONSIDERED WORK
OF BETTER APPLICATION ON CONDITION THAT ANY CHANGES
IN CONDITIONS ON WHICH SAFEGUARDS TAKEN WOULD REQUIRE
VERY PRECISELY DEFINED CONTROLS OVER THEIR USE. EC
SPOKESMAN PROMISED LDC'S IMPROVEMENT IN THEIR PREFERENCE
SCHEME, AND CALLED FOR ALL DC'S (I.E., US.) TO GRANT
GENERALIZED PREFERENCES. ON TIMING, EC SUPPORTS

SETTING END 1975 AS OBJECTIVE FOR CONCLUDING
NEGOTIATIONS. THIS WILL REQUIRE ALL PARTIES RAPIDLY
ACQUIRING ADEQUATE POWERS. QUOTE COMMUNITY FOR ITS
PART WILL NOW BE TAKING UP WITHIN ITS INTERNAL
PROCESSES THE FURTHER DEFINATION OF ITS NEGOTIATING
POSITION END QUOTE. COMMUNITY COUNTRY REPRESENTATIVES
ALSO SPOKE, GIVING COUNTRY NUANCES. FRANCE (GISCARD)
OPENED ON NEGATIVE NOTE, STATING MEETING BEING HELD
UNDER THE SIGN OF A CONTRADICTION - A CONTRADICTION
BETWEEN SITUATION AND INTENTIONS. PRESENT ECONOMIC
SITUATION IS MARKED BY BREAKDOWN OF MONETARY SYSTEM,
UNCERTAIN EXCHANGE RATES, EXCESSIVE COMPETITION
FOR RAW MATERIALS AND SIGNS OF A RETURN TO PROTECTION.
NEVERTHELESS ASSERTED FRANCE'S ATTACHMENT TO LIBERAL
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TRADE AND STATED FRANCE FAVORS OPENING OF MTN.
PLACED GREAT EMPHASIS ON NEED FOR BENEFITS FOR LDC'S,
ARGUING DEVELOPED COUNTRIES SHOULD GRANT THEM COMMERCIAL
CONCESSIONS SO AS TO ACHIEVE RESOURCE TRANSFER.
PROPOSED IMPROVEMENTS IN EC GENERALIZED PREFERENCES
AND SPECIFICALLY CALLED ON U.S. TO INSTITUTE SIMILAR
SYSTEM. RE TARIFFS, PREDICTABLY CALLED FOR REDUCTIONS
LEADING TOWARD HARMONIZATION. RE AGRICULTURE,
ADVOCATED COMMODITY AGREEMENTS AND SUGGESTED AIM OF
AGRICULTURAL NEGOTIATIONS SHOULD BE TO REMEDY
ERRATIC MARKET MOVEMENTS. STATED THAT BEFORE ANY
BASIC DISCUSSION ALL PARTIES SHOULD HAVE AUTHORITY
TO UNDERTAKE OBLIGATIONS. FOR ITS PART, EC SHOULD
GIVE PRECISE MANDATE TO COMMISSION. LIKEWISE, IN
ORDER FOR CONCRETE DISCUSSIONS TO BEGIN, IT IS
NECESSARY FOR U.S. CONGRESS TO PASS TRADE LEGISLATION.
RE TRADE/MONETARY LINK, SAID FRANCE NOT POSING
MONETARY PRECONDITION TO OPENING OF NEGOTIATIONS
BUT CONSIDERS THEIR PURSUIT AND CONCLUSION SHOULD
BE SUBJECT TO TWO CONDITIONS: (1) COMMON WILL TO
KEEP MONETARY FLUCTUATIONS WITHIN PRECISE MARGINS
AND TO MAINTAIN THE COMMONLY ESTABLISHED GRID OF
PARITIES AND (2) THAT TRADE AND MONETARY NEGOTI-
ATIONS MOVE FORWARD TOGETHER. ON TIMING, SUGGESTED
THE REAL NEGOTIATION COULD BEGIN IN FIRST MONTHS OF
1974 (I.E. AFTER U.S. HAS LEGISLATION AND COMMISSION
HAS MANDATE). 1974 AND 1975 WILL BE YEARS OF
DISCUSSION AMONG TECHNICIANS. 1976 WILL HOPEFULLY
BE THE YEAR STATESMEN AGREE. GERMANY (FRIEDRICHS)
TOOK MORE POSITIVE TONE, ARGUING THAT MORE LIBERALISM
ON SAFEGUARDS AS KEY MTN ELEMENT. NETHERLANDS
(LUBBERS) STRESSED IMPORTANCE OF SPIRIT OF COMPROMISE
TO SUCCESS OF COMING NEGOTIATIONS.

6. CANADA (GILLESPIE) STRONGLY SUPPORTED

COMPREHENSIVE MTN, AND PUT EMPHASIS ON NEED FOR
DEALING WITH NTB'S. ALSO SUGGESTED USE OF SECTOR
APPROACH FOR CAREFULLY DEFINED AND SELECTED SECTORS
WHERE THERE WOULD BE COMPREHENSIVE ATTACK ON ALL
BARRIERS TO TRADE, ESPECIALLY WHERE THESE IMPEDE
PROCESSING AND UPGRADING OF RESOURCES IN COUNTRY OF
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ORIGIN. ON TIMING, TNC SHOULD MEET IN OCTOBER AND
ARRANGE FOR INITIATION OF NEGOTIATIONS EARLY IN 1974,
ESPECIALLY ON NTB'S, AGRICULTURE, AND IDENTIFICATION
OF SECTORS. TARIFF NEGOTIATIONS COULD THEN FOLLOW
IN AUTUMN 1974. AUSTRALIA (CAIRNS) WHILE
ENTHUSIASTICALLY ENDORSING MTN, PUT EQUAL EMPHASIS ON
OBJECTIVES SUCH AS STRONGER COMMITMENT TO HUMAN
RIGHTS, HIGHER ECONOMIC AND SOCIAL STANDARDS, AND
REDRESS IN BALANCE OF POWER BETWEEN DEVELOPED AND
DEVELOPING COUNTRIES. ASCRIBED MONETARY PROBLEM
TO DIVERSION OF FUNDS TO WAR AND SPACE. RE TRADE
NEGOTIATIONS, STATED AUSTRALIA SUPPORTS INTERNATIONAL
COMMODITY AGREEMENTS AS WAY OF ACHIEVING MORE STABILITY
AND PREDICTABILITY IN TRADE. AUSTRALIA ALSO HOPES
ESTABLISH LONG TERM BILATERAL AGREEMENTS. URGED
GREATER EFFORT BRING CENTRALLY PLANNED COUNTRIES
INTO WORLD TRADE. SWITZERLAND (JOLLES) CALLED FOR
SIGNIFICANT REDUCTION IN TARIFFS AS STEP TOWARD
ULTIMATE OBJECTIVE OF COMPLETE ELIMINATION. ATTACHED
IMPORTANCE TO WORK ON SAFEGUARDS WITH AIM OF FINDING
PROPER BALANCE BETWEEN NEED TO COPE WITH TEMPORARY
DIFFICULTIES AND PROTECTION OF AGREED TRADE CONCESSIONS.
PRESSED FOR RAPID TIMETABLE FOR ALL PHASES OF NEGOTIATIONS.
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Message Attributes

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BUENOS AIRES
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BRUSSELS

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